



Rebates and Commissions Manager for Dynamics SL

The Rebate and Commissions Manager helps distributors and manufacturers manage rebate payments to customers and commission payments to salespeople.

Rebate and Commissions Manager



Rebate and Commissions Manager for Dynamics SL

FEATURES and BENEFITS

Process multiple programs of rebates *and* commissions against a single sales item.

Set up an number of rebate and commission programs as your marketing department needs.

Calculates rebate and commission amounts either upon cash receipt or upon invoicing.

Automatically generate payments to customers or salespeople for approved amounts.

Answer customer questions about rebate accuracy by reprinting individual commission statements, saving time researching and filing.

Allow salespeople to review their own commission results during the month and before month end.

Run the calculation process in draft until you are satisfied the results are correct.

Set rebate and commission policies at the product class level, saving data entry time specifying item-level policies.

Override standard rebate or commission calculations by individual customer or with a time-sensitive promotion.

1801 E. Parkcourt Place
Suite E-204
Santa Ana, California 92708
714.662.1111
714.664.8887 Fax
www.newportconsulting.com
dhoffman@newportconsulting.com

Rebate and Commissions Manager

Date: Saturday, September 12, 2005
Time: 10:03PM
User: SYSADMIN

Contoso, Ltd
Rebates & Commissions Report - R & C - Detail
Period: - As of: 9/12/2009

Page: 4 of 8
Report: RC101.rpt
Company: 0080

Rebate and Commission Rates (RC.300.00)

Actions ▾ Customize ▾

Type: Payee: Bryan Walton

F4 or Double Left Click to Toggle Window

	Type	Comm Item Beg	Comm Item End	Program *	Comm Amt/U
1	Class	FILCAB	STONE	TEST1	0
2	Class	FILCAB	STONE	RT	0
3	Inventory	HON-672L-L	HON-672L-L	RT	0
4	Inventory	HON-672L-Q	HON-672L-Q	RT	0

OK Cancel

Sales person or Customer	Order Number	Invoice Num	Line Num	Inventory Id	Description	Program	TranDate	Qty	Comm/Rebate Amt per Unit	Extended Amount	Comm/Rebate Pct	Total Comm/Rebate Amt	
BW		10009441	00001	HON-672L-L	HON 600 Series Wk	RT	4/22/2005	12	0.00	0.01	1.00	0.00	
	00005184	10009450	00001	HON-672L-L	HON 600 Series Wk	RT	8/30/2005	10	0.00	-857.14	1.00	-8.57	
	00005184	10009450	00001	HON-672L-L	HON 600 Series Wk	RT	8/30/2005	10	0.00	1,071.43	1.00	10.71	
	00005184	10009450	00001	HON-672L-L	HON 600 Series Wk	RT	8/30/2005	10	0.00	857.14	1.00	8.57	
	00005184	10009450	00001	HON-672L-L	HON 600 Series Wk	RT	8/30/2005	10	0.00	-1,071.43	1.00	-10.71	
	00005184	10009450	00002	HON-672L-L	HON 600 Series Wk	RT	8/30/2005	2	0.00	-214.29	1.00	-2.14	
	00005184	10009450	00002	HON-672L-L	HON 600 Series Wk	RT	8/30/2005	2	0.00	-171.43	1.00	-1.71	
	00005184	10009450	00002	HON-672L-L	HON 600 Series Wk	RT	8/30/2005	2	0.00	171.43	1.00	1.71	
	00005184	10009450	00002	HON-672L-L	HON 600 Series Wk	RT	8/30/2005	2	0.00	214.29	1.00	2.14	
Total										BW	Bryan Walton	2,100.01	21.00

Run the calculation report either in detail or summary in advance of posting the results.

Setup the rebate and commission rates according to the policies negotiated by sales management.



“Before installing Rebate and Commissions Manager, we spent dozens of hours each month accounting for rebates and sales commissions. Now everything about commissions is simply automatic.”

Financial Executive
Snak Club
<http://www.snakclub.com>



1801 E. Parkcourt Place
Suite E-204
Santa Ana, California 92708
714.662.1111
714.664.8887 Fax
www.newportconsulting.com
dhoffman@newportconsulting.com